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The Rosicrucian Order

MASTER MONOGRAPH

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THE CONCURRENCE

This Week's Consideration of a Famous Opinion



¶ Although the Cosmic method knows no limitations or restrictions, successful visualization and creation by the exertion of will comes only with practice. That is why the student is admonished to try again—and to keep trying—regardless of past failures.



With a Cosmos, mental in its nature, with energy and substance; matter and motion; all receptive, responsive, and plastic and obedient to MIND—what cannot be accomplished by those who understand the Laws of Mentalism? With WILL as the great creative power in the Cosmos—what is not possible to him who understands the Art of Willing.

—THE ARCANTE TEACHING

To the Members of the Esoteric Hierarchy, Greetings!

Last week I told you how cosmic laws can assist you in bringing financial improvement into your affairs; but money alone is not always the most necessary thing in the improvement of our conditions. It may not be money that you desire, and it may be that money is not what you need at the present time.

One example, although perhaps out of the ordinary, will illustrate the unexpected ways the things we desire may come about. A young woman of twenty-two believed she had an opportunity to work as a receptionist in the office of a big institution. If she could secure that position, she would have an income and steady employment, but she did not have what she considered the proper clothes in which to apply for the position.

So, two things were desired; new clothing, and the position. She started to concentrate on the position; then she realized that if she were suddenly sent for, her clothes would make such a poor impression that she would never get it. She changed her tactics and concentrated on money with which to buy the clothing. She had no idea where the money might come from, and so her picture of money was incomplete.

In another week, she changed her concentration again, and simply visualized herself as having the position she wanted and the proper clothing. She did not concentrate on whether money would buy the clothing, whether friends would give her the position, or how she would get anything at all. She sat for about half an hour each morning and evening visualizing herself in the new position with the proper clothing. She created, in her mental eye, a demand for her services, and she created the clothing that she wanted by visualizing herself in it, accepting the fact that the Cosmic was making the clothing and the position ready for her. She did not attempt to think how it could be done, but simply that it was being done. At the end of each half-hour of concentration she felt that the position was ready for her, also the clothing, and that all she had to do was simply to keep on building it up—until it manifested itself.

During the daytime, she visited stores and looked at pretty clothing to add to her picture of what she would wear and how she would be dressed in the position she was creating. She was not wishing for something, nor merely praying for something. She was actually building something through concentration.

One day, while in a large department store, she was asked by the manager whether she would be willing to model for the department. She accepted, thinking it might do temporarily.



One day, a customer was the wife of one of the owners of the institution where the girl had hoped to secure the position.

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The wife was impressed with the girl, especially with her politeness and courtesy to customers. She spoke to her and asked whether she would accept a position as receptionist in this large institution. The young woman said she would be glad to but that she did not have the kind of clothing needed. After some discussion, the woman agreed to secure the position for her and to buy the necessary clothes. Three days later the young girl had both the clothes and the position. It was only then that she realized that what she had was exactly what she had built up in the Cosmic and had created through her will power. She had never expected the clothing or the position to come in that roundabout way.

On one of my return trips from Europe, I met a department manager from a large New York City store, who was using such methods to improve not only his own position, but also his firm's business. He told me that as a result of his visualizing and mentally creating, he had been promoted to head buyer for his firm. He was just returning from a four-months' journey around Europe buying for the store. He was coming back with one of his long-desired wishes fulfilled. He said he had concentrated only three weeks on the new position, and on a trip to Europe. Up to that time he could not have afforded to take a trip anywhere, but through proper visualizing and the use of will it had all come about.

You can do this for yourself. Do not give yourself any alibis or excuses by saying that things you want cannot be created that way. And do not say you have tried it for a long time, and it has not worked. No matter how long you have tried it, or when you have tried it before, you must try it again. It takes more than simply visualizing the thing you want, or simply concentrating upon it as you would concentrate upon some scene of a motion picture. You must, at the time you concentrate exert your will to go forth into the Cosmic and actually create the thing you want.

There are no limitations, and there are no restrictions; but there is no simple little formula to repeat. If you will start now spending at least fifteen minutes each morning and each evening in concentrating and willing to create the things you need, you will begin to find changes occurring which will bring these things into your life. Again I must warn you not to desire things just to make yourself grand, superior, attractive and enviable to other people, nor to bring into your life things that are not really needed or useful.

When, for example, a man or woman is attempting to use the cosmic laws or principles to secure employment or to improve his or her position in the business world, he or she should not think of this employment in terms of dollars and cents or pounds and shillings. In other words, an individual seeking improvement should not say to himself, "I want a new position with a salary of so much a week." In doing this he is limiting his improvement to a money standard. Everyone knows that sometimes positions or occupations are offered which give a little more salary or a



little higher wage, but the obligations and responsibilities are such that a conscientious person would not accept. Also, sometimes a position that pays more is of such a nature that the individual actually gets less than in one of a smaller salary.

I know of one case where a man was offered a position with a substantial increase weekly. He thought it was a wonderful opportunity. When he found that he would have to travel by train for an hour each day; that he would have to buy his noonday meal at an expensive restaurant; and that he would have other incidental expenses, it did not take him long to see that at the end of the week he would have less than in his present position. Therefore, a person in seeking improvement should say to himself, "I want an opportunity to do more, to serve more, to earn more, and to bring home to my family more than I am at the present time." Such a combination of thoughts will be in harmony with the Cosmic's idea of what each individual should desire.

The one who thinks only in terms of salary is like a miser who says, "I don't care where the money comes from, or what I do to get it as long as I can get it and use it the way I want to use it." Certainly you know that the Cosmic would not cooperate with anyone who expressed such ideas.

The right attitude is to visualize an improvement in your circumstances. The thoughts should be held and the picture should be created that you will have more happiness, more contentment, more ability to meet your obligations, to help others, to help those dependent upon you, and to keep free of debt and worry. The mind should be used with its will power to visualize and create a happier home condition, a happier attitude of mind during the employment hours, a happier financial condition, without thinking of the actual money. If the will power is used to insist that something shall happen that will enable you to find such an opportunity or have such an opportunity come before you, you will find the Cosmic cooperating to bring that about.

In connection with family problems, if there is a son or daughter or a husband or wife doing things inharmonious to the family interests, or who has habits or tendencies that should be corrected, the one who is trying to correct these things should sit down and quietly visualize the person as having stopped doing the wrong things, and as doing the right things. Remember the Law of Assumption. Use the will power to insist mentally that the thoughts from your mind will reach the other person through the Cosmic and create the desire in that person to do better things. In other words, the Cosmic should be used by the mind and will power to create in the mind of the other person a desire to do the right thing. If this is practiced for a week or two once a day for ten or fifteen minutes, it will surely have an effect upon the person who is to improve himself, whether it be a man or woman, young or old.



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Review again the Law of Assumption in the Ninth Degree. In other words, your using the cosmic laws in the right way should be done as though you (or the person who is performing this cosmic work) were an alchemist in a shop or a laboratory, and you were making out a plan of what you wanted done and then creating it mentally. You would be deliberately using your will power to create in the Cosmic. It should be done like an architect, who sits down with pencil and paper and designs a building, with the firm belief that what he creates will shortly be fulfilled. No architect would make a plan merely hoping that some day the thing he had planned would be built. An individual may sometimes make such plans, hoping that some day he will have the money, or the facilities for turning the plan into a reality, but a real builder would feel that what he was drawing on the paper would be actually materialized. The same is true of an engineer or designer, or a creator of anything.

Try this process during the week, and you will be better able to understand what I will tell you next. Do not wait until next week to try it, thinking that perhaps what I will tell you then will make it easier for you to concentrate. Unless you try it this week and get into the habit of concentrating and visualizing morning and evening, you will not be ready for what I tell you, and therefore it may all be wasted. Your own life and interests are in your own hands. I can only tell you the rules and the methods whereby you can change conditions. If you do not follow instructions, or if you find some excuse or alibi for not doing so, then it is your own fault. The law works and has been proved here many, many times. Hundreds of our members have proved and are proving it daily. There is no reason why you should not prove it yourself.

May Peace Profound abide with each of you.

Fraternally,

YOUR CLASS MASTER

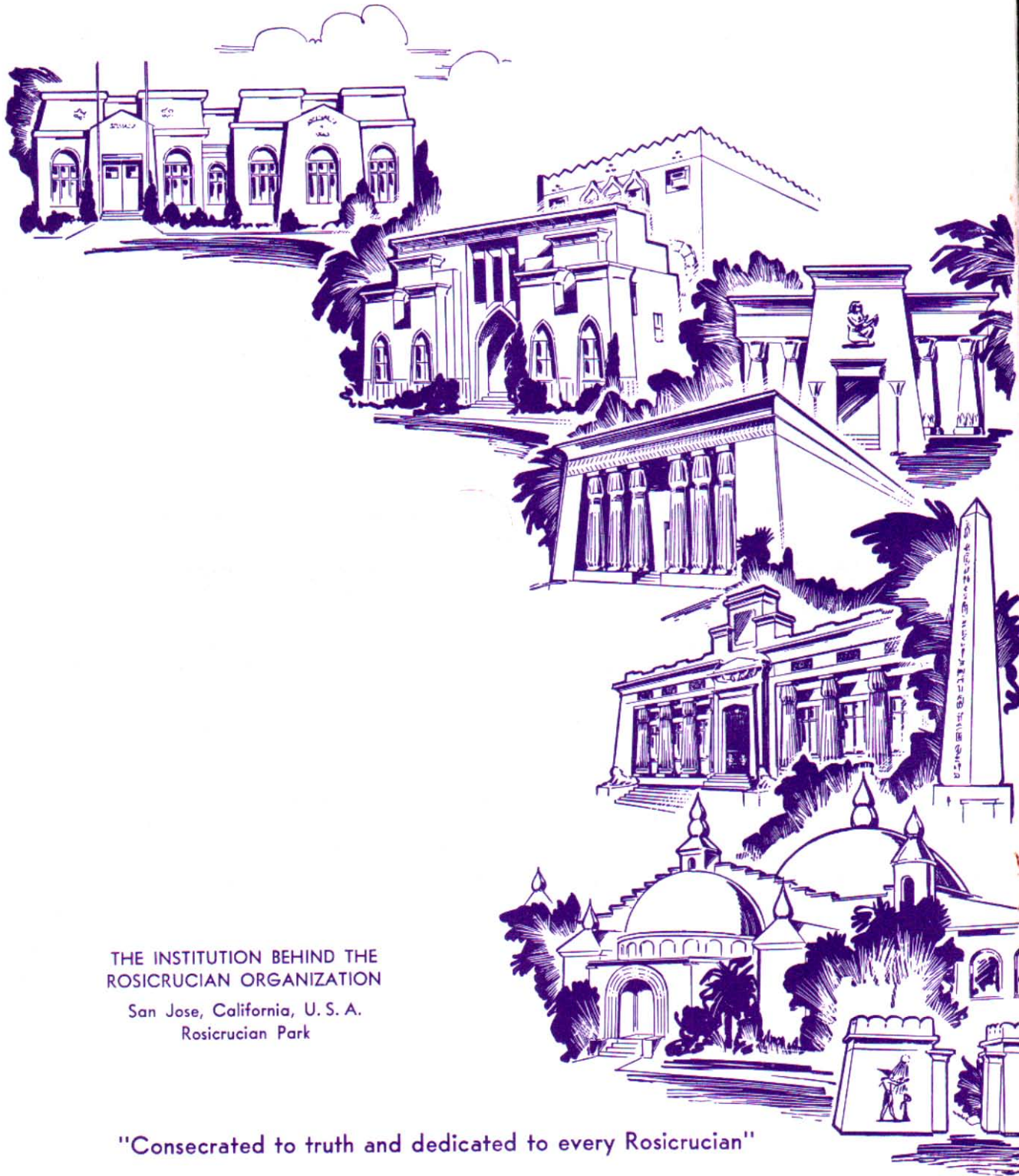


Summary of This Monograph



Below is a summary of the important principles of this monograph. It contains the essential statements which you should not forget. After you have carefully read the complete monograph, try to recall as many as you can of the important points you read. Then read this summary and see if you have forgotten any. Also refer to this summary during the ensuing week to refresh your memory.

- ¶ While cosmic laws can assist in bringing about financial improvement in your affairs, money alone is not always the most necessary thing.
- ¶ At the time you concentrate, exert your will to go forth into the Cosmic and actually create the thing you want. Whether or not you have tried this method before, you must try it again.
- ¶ In the cosmic method, there are no limitations and no restrictions, but there is no simple little formula to repeat.
- ¶ A person in seeking improvement in his affairs should say to himself, "I want an opportunity to do more, to serve more, to earn more, and to bring to my family more than I am doing at the present time." He should not limit his improvement to a money standard.
- ¶ In connection with family and personality problems, remember the Law of Assumption, using the will power to insist mentally that the thoughts from your mind will reach the other person through the Cosmic.
- ¶ The law works and has been proved many times; there is no reason why *you* should not prove it yourself.



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